

ESSEC Business School news,
June 2008

To coincide with the publication of
"NÉGOCIATIONS EUROPÉENNES
d'Henri IV à l'Europe des 27"

ESSEC IRENE is holding a conference on the theme of
"Comment l'art de négocier a-t-il construit l'Europe ?"¹

Monday 23 June, 2008

6.00-8.00pm

ESSEC Management Education
CNIT, Paris La Défense

In what ways did the art of negotiation contribute to the construction of Europe? To what extent does the history of negotiation, with a particular emphasis on the roots of European diplomacy, enable us to re-trace the political development of Europe up to its present status as a 27-member state? In the lead-up to France's presidency of the European Union, **ESSEC IRENE** is holding a conference that will feature debate between negotiation researchers and practitioners.

In the presence of

Pierre DEBATY

Head of the Brussels Training Service Department for the European Parliament

Alain PEKAR LEMPEREUR

Director, ESSEC IRENE

Aurélien COLSON

Development Director, ESSEC IRENE

For further information, please contact:

ESSEC IRENE

Séverine LEBRUN, Project officer
00 33 1 34 43 30 79 - lebrun@essec.fr

Press service

Olivia RETALI
00 33 1 34 43 28 47 - retali@essec.fr

¹ "How did the art of negotiation contribute to the construction of Europe?"