

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
1	2007	ALFANDARI L.		Improved Approximation of the General Soft-capacitated Facility Location Problem	<i>RAIRO Operations Research</i>		41	83-93	3
2	2007	ANDRE P.	XU B., MAGNAN M.L.	The Stock Market Valuation of R&D Information in Biotech Firms	<i>Contemporary Accounting Research</i>	24	4	1291-1318	2
3	2007	AVISON D.	COLE M.	The Potential of Hermeneutics in Information Systems Research	<i>European Journal of Information Systems</i>	16		820-833	1
4	2007	BARTHELEMY J. & DONADA C.		L'externalisation un choix stratégique	<i>Revue Française de Gestion</i>	33	177	97-99	4
5	2007	BARTHELEMY J. & DONADA C.		Décision et gestion de l'externalisation : une approche intégrée	<i>Revue Française de Gestion</i>	33	177	101-111	4
6	2007	BOURGEON L.		Staffing Approach and Conditions for Collective Learning in Project Teams: The Case of New Product Development Projects	<i>International Journal of Project Management</i>	25	4	413-422	3
7	2007	CAZAVAN-JENY A.	JEANJEAN T.	Levels of Voluntary Disclosure in IPO Prospectuses: An Empirical Analysis	<i>Review of Accounting and Finance</i>	6	2	131-149	3

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
8	2007	CERDIN J.L.	LAZAROVA M.B.	Revisiting Repatriation Concerns: Organizational Support versus Career and Contextual Influences	<i>Journal of International Business Studies</i>		38	404-429	2
9	2007	CHARLETY-LEPERS P. & CONTENSOU F.		Droit, économie et discrimination	<i>Revue Internationale de Droit Economique</i>		4	389-414	3
10	2007	CHEVILLON G.		Direct Multi-step Estimation and Forecasting	<i>Journal of Economic Surveys</i>	21	4	746-785	2
11									
12	2007	DEMEESTERE R.		L'analyse des coûts : public et privé	<i>Politiques et Management Public</i>	25	3	101-114	4
13									
14	2007	DJELIC M.L.	AMDAM R.P.	Americanization in Comparative Perspective: The Managerial Revolution in France	<i>Business History</i>	49	4	483-505	3
15	2007	DONADA C.	NOGATCHEWSKY G.	La confiance dans les relations interentreprises. Une revue des recherches quantitatives	<i>Revue Française de Gestion</i>	33	175	111-124	4
16	2007	FOURÇANS A. & VRANCEANU R.		The ECB Monetary Policy: Choices and Challenges	<i>Journal of Policy Modeling</i>		29	181-194	4

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
17	2007	GEMAN H.	ATLAN M., MADAN D.B., YOR M.	Correlation and the Pricing of Risks	<i>Annals of Finance</i>	3	4	411-453	3
18	2007	GEMAN H.	CARR P., MADAN D.B.	Self-decomposability and Option Pricing	<i>Mathematical Finance</i>	17	1	31-57	2
19	2007	GEMAN H.	BOROVKOVA S.	Seasonal and Stochastic Features in Commodity Forward Curves	<i>Review of Derivatives Research</i>	9		167-186	3
20	2007	JENNY F.		Le rôle de l'analyse économique dans le contrôle exercé par la Cour de cassation en matière de droit de la concurrence	<i>Concurrences</i>		4	27-35	4
21	2007	KAPLAN A.	SCHODER D., HAELEIN M.	Factors Influencing the Adoption of Mass Customization: The Impact of Base Category Consumption Frequency and Need Satisfaction	<i>Journal of Product Innovation Management</i>	24	2	101-116	1
22	2007	KAPLAN A.	HAENLEIN M., BEESER A.J.	A Model to Determine Customer Lifetime Value in a Retail Banking Context	<i>European Management Journal</i>	25	3	221-234	3
23	2007	LI Y.	YANG X., TAN C.H. TEO H.H.	Students' Participation Intention in an Online Discussion Forum: Why is Computer-mediated Interaction Attractive?	<i>Information and Management</i>		44	456-466	2

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
24	2007	LORINO P.	NEFUSSI J.	Tertiarisation des filières et reconstruction du sens à travers des récits collectifs	<i>Revue Française de Gestion</i>	33	170	75-92	4
25	2007	MISSONIER-PIERA F.	BEN-AMAR W.	La gestion des résultats comptables lors des prises de contrôle : une analyse dans le contexte suisse	<i>Comptabilité Contrôle Audit</i>	1		137-155	2
26	2007	MISSONIER-PIERA F.	PASCAL F.	The Agency Structure of Loan Syndicates	<i>The Financial Review</i>	42	2	227-245	3
27	2007	MISSONIER-PIERA F.		Motives for Fixed-asset Revaluation: An Empirical Analysis with Swiss Data	<i>The International Journal of Accounting</i>	42	2	186-205	3
28	2007	MISSONIER-PIERA F.		Reply to Discussion of "Motives for Fixed-asset Revaluation: An Empirical Analysis with Swiss Data"	<i>The International Journal of Accounting</i>	42	2	210-212	3
29	2007	MOTTIS N. & THEVENET M.		Des professionnels pressés sur un semblant de marché.....	<i>Revue Française de Gestion</i>	33	178-179	195-209	4
30	2007	NAPPI-CHOLET I.		L'organisation de la fonction immobilière dans les grandes sociétés françaises cotées : Etude de l'existence d'un service dédié et d'outils de pilotage spécifiques	<i>Comptabilité Contrôle Audit</i>	13	1	157-192	2

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
31	2007	NAPPI-CHOLET I.	MALEYRE I., MAURY T.P.	Un modèle hédonique des prix de bureaux à Paris et en Petite Couronne	<i>Revue d'Economie Régionale et Urbaine</i>		3	421-451	3
32	2007	PHAN M.		Innovation de services : étude de cas du Plaza Athénée Paris	<i>Décisions Marketing</i>		48	9-19	3
33	2007	PRAS B.	VAUDOUR-LAGRACE C.	Marketing et Islam. Des principes forts et un environnement complexe	<i>Revue Française de Gestion</i>	33	171	195-223	4
34	2007	SOM A.		What Drives Adoption of Innovative SHRM Practices in Indian Organizations?	<i>The International Journal of Human Resources Management</i>	18	5	107-127	3
35	2007	TAPIERO C.		Consumers Risk and Quality Control in a Collaborative Supply Chain	<i>European Journal of Operational Research</i>		182	683-694	1
36	2007	TARONDEAU J.C.	AGID P.	Governance of Major Cultural Institutions: The Case of the Paris Opera	<i>International Journal of Arts Management</i>	10	1	4 à 18	3
37	2007	TARONDEAU J.C.		Produire la connaissance et éduquer les managers - Le point de vue de William H. Starbuck	<i>Revue Française de Gestion</i>	33	178-179	71-89	4
38	2007	THIETART R.A.	ROND (de) M.	Responsabilité stratégique des dirigeants. Entre hasard, choix et inévitabilité	<i>Revue Française de Gestion</i>	33	172	63-77	4

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
39	2007	THIETART R.A.	JAIN P.A.	Dynamique concurrentielle et cascades d'externalisations	<i>Revue Française de Gestion</i>	33	177	149-162	4
40	2007	THIETART R.A.	ROND (de) M.	Choice, Chance and Inevitability in Strategy	<i>Strategic Management Journal</i>	28	5	535-551	1
41	2007	VRANCEANU R.	BESANCENOT D.	Equilibrium (dis)honesty	<i>Journal of Economic Behavior and Organization</i>	64		232-249	2
42	2007	VRANCEANU R.	BESANCENOT D.	Financial Instability Under a Flexible Exchange Rate	<i>The Scandinavian Journal of Economics</i>	109	2	291-302	2
43	2008	ANDRE P.	KHALIL S., MAGNAN M.	The Adoption of Deferred Share Unit Plans for Outside Directors and Shareholder Wealth	<i>Corporate Governance</i>	16	3	210-224	4
44	2008	AVISON D.	DWIVEDI Y., FITZGERALD G., POWELL P.	The Beginnings of a New Era: Time to Reflect on 17 Years of the ISJ	<i>Information Systems Journal</i>	18	1	5-21	2
45	2008	AVISON D.	BANKS P.	Cross-cultural (mis)communication in IS Offshoring: Understanding Through Conversation Analysis	<i>Journal of Information Technology</i>		23	249-268	3
46	2008	BARONI M.	BARTHELEMY F., MOKRANE M.	Un nouvel indice de risque immobilier pour le marché résidentiel parisien	<i>Revue Economique</i>	59	1	99-118	3
47	2008	BARONI M.	BARTHELEMY F., MOKRANE M.	Is It Possible to Construct Derivatives for the Paris Residential Market?	<i>The Journal of Real Estate Finance and Economics</i>	37	3	233-264	3

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	<i>Year</i>	<i>AUTHOR</i>	<i>CO AUTOR(S)</i>	<i>TITLES</i>	<i>JOURNALS</i>	<i>Vol.</i>	<i>N°</i>	<i>Pages</i>	<i>CNRS Ranking</i>
48	2008	BARTHELEMY J.		Opportunism, Knowledge and the Performance of Franchise Chains	<i>Strategic Management Journal</i>	29	13	1451-1463	1
49	2008	CONTENSOU F.		Tarification binomiale du monopsonne	<i>Revue d'Economie Industrielle</i>		122	45-65	3
50	2008	DARMON R.		The Concept of Salesperson Replacement Value: A Sales Force Turnover Management Tool	<i>The Journal of Personal Selling and Sales Management</i>	28	3	211-232	3
51	2008	DE BRUYN A.	BOLTON G.	Estimating the Influence of Fairness on Bargaining Behavior	<i>Management Science</i>	54	10	1774-1791	1*
52	2008	DE BRUYN A.	LIECHTY J.C., FONG D.K.H., HUIZINGH E.K.R.E.	Hierarchical Bayesian Conjoint Models Incorporating Measurement Uncertainty	<i>Marketing Letters</i>	19	2	141-155	2
53	2008	DE BRUYN A.	LIECHTY J.C., HUIZINGH E.K.R.E., LILIE G.L.	Offering Online Recommendations to Impatient, First-Time Customers with Conjoint Based Segmentation Trees	<i>Marketing Science</i>	27	3	443-460	1
54	2008	DE BRUYN A.	LILIE G.L.	A Multi-stage Model of Word-of-mouth Influence Through Viral Marketing	<i>International Journal of Research in Marketing</i>	25	3	151-163	2
55	2008	DJELIC M.L.		Sociological Studies of Diffusion: Is History Relevant?	<i>Socio-Economic Review</i>			1-20	3

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	<i>Year</i>	<i>AUTHOR</i>	<i>CO AUTOR(S)</i>	<i>TITLES</i>	<i>JOURNALS</i>	<i>Vol.</i>	<i>N°</i>	<i>Pages</i>	<i>CNRS Ranking</i>
<i>55bis</i>	2008	DONADA C.	NOGATCHEWSKY G.	Partenariat, vassalité, marché et séigneurie : 4 configurations de contrôle client-fournisseur	<i>Comptabilité Contrôle Audit</i>	1		145-168	2
<i>56</i>	2008	EL OUARDIGHI F.	JORGENSEN S., PASIN F.	A Dynamic Game of Operations and Marketing Mangement in a Supply Chain	<i>International Game Theory Review</i>	10	4	373-397	3
<i>57</i>	2008	EL OUARDIGHI F.	JORGENSEN S., PASIN F.	Contrat à prix de transfert et contrat à partage de revenu dans une supply chain	<i>Revue Française de Gestion</i>		186	134-147	4
<i>58</i>	2008	EL OUARDIGHI & TARONDEAU J.C.	DE GIOVANI P.	L'expérience française du supply chain management	<i>Revue Française de Gestion</i>		186	90-116	4
<i>59</i>	2008	GEMAN H.	COCULESCU D., JEANBLANC M.	Valuation of Default Sensitive Claims Under Imperfect Information	<i>Finance and Stochastics</i>		12	195-218	3
<i>60</i>	2008	GEMAN H.	SHIH Yih Fong	Modeling Commodity Prices Under the CEV Model	<i>The Journal of Alternative Investments</i>			1-20	4
<i>61</i>	2008	GEMAN H.	KHAROUBI C.	WTI Crude Oil Futures in Portfolio Diversification: The Time-to-maturity Effect	<i>Journal of Banking and Finance</i>	32	12	2553-2559	2
<i>62</i>	2008	GEMAN H.	OHANA S.	Time-consistency in Managing a Commodity Portfolio	<i>Journal of Banking and Finance</i>	32	10	1991-2005	2

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	<i>Year</i>	<i>AUTHOR</i>	<i>CO AUTOR(S)</i>	<i>TITLES</i>	<i>JOURNALS</i>	<i>Vol.</i>	<i>N°</i>	<i>Pages</i>	<i>CNRS Ranking</i>
63	2008	KAPLAN A.	HAENLEIN M.	Des clients à deux vitesses	<i>Décision Marketing</i>		51	77-81	3
64	2008	LORINO P.		Méthodes de recherche en contrôle de gestion : une approche critique	<i>Finance Contrôle Stratégie</i>	11	Hors Série	149-175	3
65	2008	METIU A.	WILSON J.M., BOYER O'LEARY M., JETT Q.R.	Perceived Proximity in Virtual Work: Explaining the Paradox of Far-but-close	<i>Organization Studies</i>		29	979-1002	2
66	2008	MOTTIS N.		Animer une économie fragile : échos d'une histoire agitée. Entretien avec J. Barraux	<i>Gérer et Comprendre</i>		94	4-13	4
67	2008	MOTTIS N.		L'Europe des masters en formation : le processus de Bologne au travers des cas allemand, anglais et français	<i>Gérer et Comprendre</i>		94	25-37	4
68	2008	NAPPI-CHOULET I.	MAURY T.-P., CANCEL M.	Une mesure de la distribution de la solvabilité logement des ménages primo-accédants franciliens	<i>Revue d'Economie Régionale et Urbaine</i>		4	344-563	3
69	2008	OLIVEIRA F.	BUNN D.W.	Modeling the Impact of Market Intervention on the Strategic Evolution of Electricity Market	<i>Operations Research</i>	56	5	1116-1130	1
70	2008	PONCET P.	LIQUI A.	Monetary Non-neutrality in the Sidrauski Model Under Uncertainty	<i>Economic Letters</i>	100	1	22-26	3
71	2008	QU C. (LACOURBE P.)		Approches du management de la supply chain en circuit fermé	<i>Revue Française de Gestion</i>	34	186	183-200	4

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
72	2008	RONCORONI A.	FUSAI G., MARENA M.	Analytical Pricing of Discretely Monitored Asian-style Options: Theory and Application to Commodity Markets	<i>Journal of Banking and Finance</i>	32	10	2033-2045	2
73	2008	SOM A.		Innovative Human Resource Management and Corporate Performance in the Context of Economic Liberalization in India	<i>The International Journal of Human Resources Management</i>	19	7	1280-1299	3
74	2008	TARONDEAU J.-C.	AGID P.	Gouvernance et performance; Une analyse historico-économique de l'Opéra National de Paris	<i>Revue Française de Gestion</i>		188/189	239-269	4
75	2008	TEYARACHAKUL S.	TARACKI H., TANG K.	Learning Effect on Maintenance Outsourcing	<i>European Journal of Operational Research</i>	192	1	138-150	1
76	2008	TEYARACHAKUL S.	CHAND S., WARD J.	Batch Sizing Under Learning and Forgetting: Steady State Results for the Constant Demand Case	<i>Operations Research Letters</i>	36	5	589-593	2
77	2008	VRANCEANU R.	BESANCENOT D.	Can Incentives for Research Harm Research? A Business Schools' Tale	<i>The Journal of Socio-Economics</i>	37	7	1248-1265	4
78	2008	VRANCEANU R.	NAIDITCH C.	Transferts des migrants et offre de travail dans un modèle de signalisation	<i>Revue d'Economie Politique</i>	118	4	513-540	3

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
79	2009	ANDRE P.		Discussion of Firm Performance and Managerial Succession in Family Managed Firms	<i>Journal of Business Finance and Accounting</i>	36	3 & 4	485-495	2
80	2009	CAZAVAN-JENY A.	JEANJEAN T.	IFRS1 : "Il faut tout changer pour que rien ne change"	<i>Comptabilité Contrôle Audit</i>	15	1	105-132	2
81	2009	CHARLETY-LEPERS P.	FAGART M.-C., SOUAM S.	Information sur les franchissements de seuils. Des conséquences positives sur la valorisation des entreprises	<i>Revue Economique</i>	60	3	679-691	3
82	2009	CERDIN J.-L. & PERETTI J.-M.	COLLE R.	Les attentes des cadres relatives aux espaces de choix RH	<i>Gestion 2000</i>	26	2	139-164	4
83	2009	CERDIN J.-L.	LE PARGNEUX M.	Career and International Assignments Fit: Toward an Integrative Model of Success	<i>Human Resource Management</i>	48	1	5-25	2
84	2009	CERDIN J.-L.	STAHL G., CHUA C.H., CALIGIURI P., TANIGUCHI M.	Predictors of Turnover Intentions in Learning-driven and Demand-driven International Assignments: The Role of Repatriation Concerns, Satisfaction with Company Support and Perceived Career Advancement Opportunities	<i>Human Resource Management</i>	48	1	89-109	2
85	2009	CHEVILLON G.	RIFFLART C.	Physical Market Determinants of the Price of Crude Oil and the Market Premium	<i>Energy Economics (Online Science Direct)</i>	31	4	537-549	2

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	Year	AUTHOR	CO AUTOR(S)	TITLES	JOURNALS	Vol.	N°	Pages	CNRS Ranking
86	2009	CHEVILLON G.		Multi-step Forecasting in Emerging Economies: An Investigation of the South African GDP	<i>International Journal of Forecasting</i> (Online Science Direct)				3
87	2009	HOANG H.	GIMENO J.	Becoming a Founder: How Founder Role Identity Affects Entrepreneurial Transitions and Persistence in Founding	<i>Journal of Business Venturing</i> (Online Science Direct)				1
88	2009	JENNY F.		La crise économique et financière, la régulation et la concurrence	<i>Concurrences</i>		2	59-68	4
89	2009	LORINO P.		Le contrôle de gestion après la crise : expertise obstinée du chiffre ou métier d'enquête complexe ?	<i>Revue Française de Gestion</i>	35	193	29-35	4
90	2009	NAPPI-CHOULET I.	MAURY T.-P.	A Spatiotemporal Autoregressive Price Index for the Paris Office Property Market	<i>Real Estate Economics</i>	37	2	305-340	3
91	2009	OLIVEIRA F.	CALDART A.A.	Analysing Industry Profitability: A "Complexity as Cause" Perspective	<i>European Management Journal</i> (Online Science Direct)				3
92	2009	ONCULER A.	ONAY S.	How Do We Evaluate Future Gambles? Experimental Evidence on Path Dependency in Risky Intertemporal Choice	<i>Journal of Behavioral Decision Making</i>	22	3	280-300	3
93	2009	ONCULER A.	SAYMAN S., ONCULER A.	An Investigation of Time Inconsistency	<i>Management Science</i>	55	3	470-482	1*
94	2009	QU C. (LACOURBE P.)	LOCH C.H., KAVADIAS S.	Product Positioning in a Two-dimensional Market Space	<i>Production and Operations Management</i>	18	3	315-332	1

**LIST OF ARTICLES PUBLISHED BY ESSEC FACULTY IN JOURNALS LISTED BY CNRS
From January 2007 to August 2009**

	<i>Year</i>	<i>AUTHOR</i>	<i>CO AUTOR(S)</i>	<i>TITLES</i>	<i>JOURNALS</i>	<i>Vol.</i>	<i>N°</i>	<i>Pages</i>	<i>CNRS Ranking</i>
95	2009	THEVENET M.		Crise et GRH	<i>Revue Française de Gestion</i>	35	193	37-41	4
96	2009	VRANCEANU R.	NAIDITCH C.	Migrant Wages, Remittances and Recipient Labour Supply in a Moral Hazard Model	<i>Economic Systems (Online Science Direct)</i>	33	1	60-82	3
97	2009	VRANCEANU R.	BESANCENOT D.	Multiple Equilibria in Firing Game With Impartial Justice	<i>Labour Economics (Online Science Direct)</i>	16	3	262-271	2
98	2009	VRANCEANU R.	BESANCENOT D.	Strategic Managerial Dishonesty and Financial Distress	<i>Research in Economics (Online Science Direct)</i>	63	1	11-21	3
99	2009	VRANCEANU R.	BESANCENOT D., FARIA J.R.	Why Business Schools Do So Much Research: A Signaling Explanation	<i>Research Policy (Online Science Direct)</i>	38		1093-1101	2
100	2009	DEMANGE M.	EKIM T., DE WERRA D.	A Tutorial on the Use of Graph Coloring for Some Problems in Robotics	<i>European Journal of Operational Research</i>	192		41-55	1