



ACADEMIC PUBLICATIONS ESSEC FACULTY

ACCOUNTING AND MANAGEMENT CONTROL

Articles published in journals

FILIP Andreï

(FILIP A., RAFFOURNIER B.)

The Value Relevance of Earnings in a Transition Economy: The Case of Romania

International Journal of Accounting (The), vol. 45, n° 1, 2010, pp. 77-103 [More...](#)

FILIP Andreï

IFRS and the Value Relevance of Earnings: Evidence From the Emerging Market of Romania

International Journal of Accounting, Auditing and Performance Evaluation, vol. 6, n° 2/3, 2010, pp. 191-223 [More...](#)

FILIP Andreï

(FILIP A., DI VITO J.)

Financial Reporting Quality Revisited: Interactions Between Earnings Management and the Value Relevance of Earnings

International Journal of Corporate Governance, vol. 1, n° 3, 2009, pp. 271-284 [More...](#)

MOTTIS Nicolas

(MOTTIS N., PONSSARD J.P.)

Création de valeur, 10 ans après...

Revue Française de Gestion, vol. 35, n° 198-199, 2009, pp. 209-226 [More...](#)

Books

DEMEESTERE René, LORINO Philippe, MOTTIS Nicolas

Contrôle de gestion et pilotage de l'entreprise (4th edition)

Paris (France): Dunod, 2009, 369 p. [More...](#)

ECONOMICS

Articles published in journals

CHARLETY-LEPERS Patricia

(CHARLETY-LEPERS P., FAGART M.-C., SOUAM S.)

Incentives for Partial Acquisitions and Real Market Concentration

Journal of Institutional and Theoretical Economics, vol. 165, n° 3, 2009, pp. 508-534 [More...](#)

FINANCE

Book Chapters

FULOP Andras, LESCOURRET Laurence

A First Look at the Microstructure of the CDS Market

in: *Financial Risks. New Developments in Structured Product & Credit Derivatives*, Gourieroux C., Jeanblanc M. (eds.), Paris (France): Economica, chap. 11, 2009, pp. 133-141 [More...](#)

March 2010

INFORMATION SYSTEMS AND DECISION SCIENCES

Articles published in journals

COMYN-WATTIAU Isabelle
(AKOKA J., COMYN-WATTIAU I., SI-SAID CHERFI S.)
Qualité perçue des schémas conceptuels - Etude comparée informaticiens vs. utilisateurs
Ingénierie des Systèmes d'Information, vol. 14, n° 4, 2009, pp. 3-54 [More...](#)

O'CONNOR Peter
(HASHIM N.H., MURPHY J., PURCHASE S., O'CONNOR P.)
Website and Email Adoption by Malaysian Hotels
International Journal of Hospitality Management, vol. 29, n° 1, 2010, pp. 194-196 [More...](#)

MANAGEMENT

Book Chapters

DJELIC Marie-Laure
Management
in: The Palgrave Dictionary of Transnational History - From the Mid-19th Century to the Present Day, Iriye A., Saunier P.-Y. (eds.), Houndmills, Basingstoke (Great Britain): Palgrave MacMillan, 2009, pp. 683-685 [More...](#)

DJELIC Marie-Laure
Master of Business Administration (MBA)
in: The Palgrave Dictionary of Transnational History - From the Mid-19th Century to the Present Day, Iriye A., Saunier P.-Y. (eds.), Houndmills, Basingstoke (Great Britain): Palgrave MacMillan, 2009, pp. 697-698 [More...](#)

DONADA Carole
(DONADA C., NOGATCHEWSKY G.)
Restructuration industrielle et gouvernance client-fournisseur
in: Management : tensions d'aujourd'hui, Pras B. (ed.), Paris (France): Vuibert, chap. 5, 2009, pp. 49-55 [More...](#)

GROSCHL Stefan
The Role of Entrepreneurship in the Integration of Persons with Disabilities into the Workplace
(Entrepreneuriat et handicap)
in: Entrepreneuriat et Insertion, Brasseur M. (ed.), Brussels (Belgium): Bruylant, chap. 5, 2010, pp. 271-281 [More...](#)

MARKETING

Articles published in journals

PROKOPEC Sonja
(KRISHNAMURTHY P., PROKOPEC S.)
Resisting That Triple-chocolate Cake: Mental Budgets and Self-control
Journal of Consumer Research, Online, 2010 [More...](#)

MISCELLANEOUS

Articles published in journals

KATZ Grégory
(KATZ G., SCHWEITZER S.O.)
Implication of Genetic Testing for Health Policy
Yale Journal of Health Policy, Law, and Ethics, vol. X, n° 1, 2010, pp. 90-134 [More...](#)

OPERATIONS MANAGEMENT

Articles published in journals

OLIVEIRA Fernando
Modeling Emotions and Reason in Agent-based Systems
Computational Economics, vol. 35, n° 2, 2010, pp. 155-164 [More...](#)

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PUBLIC AND PRIVATE POLICY

Articles published in journals

de CARLO Laurence

Que peuvent apporter le bouddhisme et la psychanalyse au champ de la négociation

Négociations, n° 12, 2009, pp. 79-91 [More...](#)

DELGA Jacques

Réforme du système pénal et suppression du juge d'instruction

Entreprise Ethique, n° 31, 2009, pp. 41-52

Books

LEMPEREUR Alain, COLSON Aurélien

Méthode de Négociation (2nd edition)

Paris (France): Dunod, 2010, 274 p. [More...](#)

Book Chapters

NAPPI-CHOULET Ingrid

L'innovation dans les services d'information: les nouvelles règles stratégiques

in: *Management : enjeux de demain*, Pras B. (ed.), Paris (France): Vuibert, chap. 23, 2009, pp. 269-276 [More...](#)

de TISSOT Olivier

Confrontation de business models : « piraterie » informatique et rémunération des auteurs, artistes interprètes et producteurs

in: *Droits de propriété intellectuelle dans un monde globalisé*, Beaufort (de) V. (ed.), Paris (France): Vuibert, chap. 3, pp. 127-143 [More...](#)

AWARDS

The paper of **Professor Jean-Luc CERDIN** (Management Department): "*Predictors of Turnover Intentions in Learning-driven and Demand-driven International Assignments: The Role of Repatriation Concerns Satisfaction with Company Support, and Perceived Career Advancement Opportunities*", *Human Resource Management*, January-February 2009 issue, pp.89-109, co-written by G. Stahl, C.H. Chua, P. Caligiuri et M. Taniguchi, has been named this year's Runner-Up by the Human Resources Division, Academy of Management, for the International Human Resources Scholarly Research Award.